

Accelerate Patient Payments. Get Paid *Faster!*

Introducing the Patient Responsibility Calculation
and Payment System from TransEngen™



TYPE OF SERVICE	TOTAL BILLED
Medical Visit	
Testing / X-ray / Lab	
Surgery	
TOTAL THIS CLAY	

TRANSENGEN™ 

www.therevenuemaximizer.com

It's called the

Revenue Maximizer

Specifically Designed for Healthcare Providers

The *Revenue Maximizer* is a real-time patient responsibility calculation and payment processing system, estimating at the point-of-care what the patient owes. As a Web-based system, the *Revenue Maximizer* uses your current computer hardware and Internet connection (with a small card reader that plugs into the computer's USB port).

About TransEngen

TransEngen, Inc. was founded by a team of senior healthcare management professionals to develop the next generation of transaction processing technology for healthcare. The venture-backed company has created an integrated healthcare and financial transaction platform designed to streamline the healthcare payments process for providers.

The result is the *Revenue Maximizer*, a suite of web-based tools aimed at accelerating patient payments, improving cash flow and reducing bad debt for provider offices.



Patient Responsibility Calculator

At the heart of the *Revenue Maximizer* is the innovative Patient Responsibility Calculator. The Patient Responsibility Calculator delivers the following features:

- Web-based, real-time health plan eligibility verification at the point-of-care
- Determines in minutes what the patient owes, rather than days
- Shows remaining deductibles, co-pays and coinsurance
- Calculates patient charges against contracted rates with national and regional payors
- Produces a patient-friendly estimate of the patient responsibility
- Integrates with our Payment Processing System to enable the collection of consumer out-of-pocket costs

Benefits

For Providers

- Improves cash flow and decreases receivables
- Allows upfront patient collections
- Facilitates payment of the growing consumer liability
- Reduces patient bad debt
- Integrates with existing workflows
- Minimizes calls from patients and to payors, questioning payment outcomes, benefits and eligibility

For Patients

- Reduces confusion and uncertainty about balance owed
- Lets patient know out-of-pocket costs at time of service when payment options can be discussed
- Increases level of satisfaction with provider

The screenshot displays the Patient Responsibility Calculator interface, divided into two main sections: Patient Insurance Benefits and Estimate of Patient Responsibility.

Patient Insurance Benefits:

- Insurance Status:** Eligible
- Insurance Carrier:** ABC Health Plans
- Insurance validation date:** Today
- Place of Service:** Office(11)

Plan Benefits: Which benefit applies? (Show detail)

Co-Insurance:

- Professional (Physician) Visit - Office, FAM, 0%
- General Benefits, FAM, 10%
- General Benefits, FAM, 0%

Co-Payment:

- Professional (Physician) Visit - Office, FAM, \$15.00
- General Benefits, FAM, \$75.00
- General Benefits, FAM, \$15.00

Benefit	Remaining
Individual calendar year deductible	\$ 300.00
Individual out-of-pocket max	\$ 2,000.00
Family deductible	N/A
Family out-of-pocket max	N/A

All services subject to deductible

Estimate of Patient Responsibility:

Patient Information:

- Patient Name:** Mary Smith
- Account #:** 124578
- Policy #:** 374601831
- Group #:** 3764
- Medical Record #:**

Service Information:

- Date of Service:** 04/06/2009
- Rendering Provider:** John Doe
- Specialty:**

Total charges:	\$ 1,999.00
Allowed amount:	\$ 1,808.27
Insurance payment:	-\$ 1,493.27
Remaining:	\$ 315.00
Deductible:	\$ 300.00
Coinsurance:	+\$ 0.00
Copay:	+\$ 15.00

Total estimated patient responsibility: \$315.00

[View estimate details](#)

[Print](#) [Schedule payment](#) [One-time payment](#)

Determine patient responsibility at the point-of-care, to collect patient out-of-pocket cost.

Next Generation Payment Processing

The *Revenue Maximizer* is a patient Payment Processing System; it allows you to tie the patient account, provider, location, department and claim ID to the payment transaction. You can also view payment activity for multiple locations on one system, from just one merchant account.

The Revenue Maximizer:

- Processes major credit and debit cards (VISA®, MasterCard®, American Express® and Discover)
- Provides electronic checking account transactions and converts paper checks to electronic funds transfers
- Generates detailed transaction reports by patient, office location, provider and date
- Uses standard security and operational standards to protect card and account holder data and processes all transactions with PCI Level One Certified partners



Healthcare-Specific Payment Features

Card on File

Lets you securely store a patient's bank account or credit card information to collect a one-time payment or for future use against post-insurance balances. Card on File is convenient if you have patients who visit often, but do not want to write a check or give you a credit card every time they visit. With the system-generated authorization form, obtaining a patient's approval for payment is fast and secure.

The screenshot displays two main sections: "Patient and Service Information" and "Billing Information".

Patient and Service Information:

- Find: Patient last name (dropdown)
- Patient Name: Mary Smith
- Date of Birth: 11/25/1965
- Account Number: 124578
- Keep payment on file until*: 05/31/2010 (mm/dd/yyyy)
- Permission to charge this payment: One time only Ongoing
- Any single charge cannot exceed*: \$200
- Comments: Copays only.

Billing Information:

- Bill to*: Mary Smith
- Address*: 12 Main Street
- City*: Norwalk
- State*: CT Zip*: 06850
- Phone: 860-123-4567

Payment Information:

- Payment Method: Credit/Debit Card Check
- Card#: (Mastercard)5454
- Expires on*: 02 / 2011

Actions:

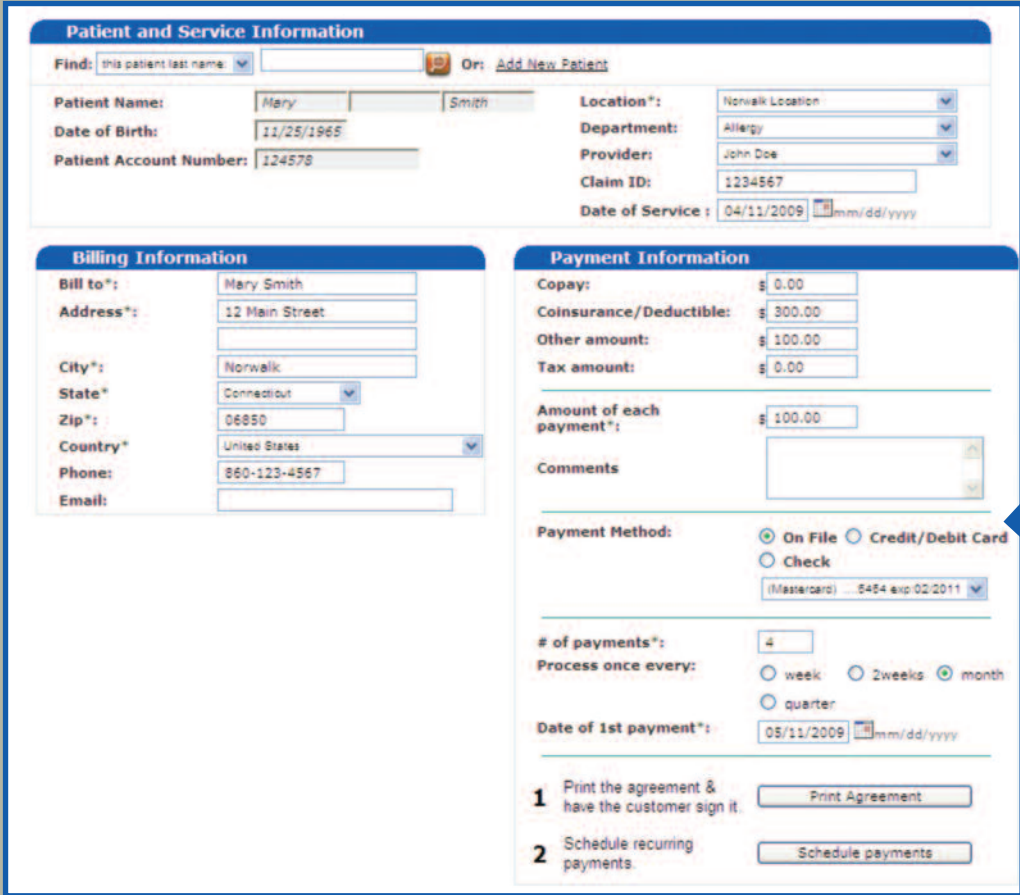
- 1 Print the agreement & have the customer sign it.
- 2 Save the payment on file.

Store patient information safely and securely for use in future payments.

Visa, MasterCard, American Express and Discover are registered trademarks of their respective companies.

Schedule Payments

If a patient cannot pay the total amount due at time of service, the *Revenue Maximizer* lets you split that amount into smaller payments that the patient can afford. This feature eliminates the need for sending bills and statements to your patients every week or month, and the patient authorization form speeds patient set up.



Patient and Service Information

Find: Or: [Add New Patient](#)

Patient Name: Mary Smith Location*: Norwalk Location

Date of Birth: 11/25/1965 Department: Allergy

Patient Account Number: 124578 Provider: John Doe

Claim ID: 1234567 Date of Service: 04/11/2009

Billing Information

Bill to*: Mary Smith

Address*: 12 Main Street

City*: Norwalk

State*: Connecticut

Zip*: 06850

Country*: United States

Phone: 860-123-4567

Email:

Payment Information

Copay: \$ 0.00

Coinsurance/Deductible: \$ 300.00

Other amount: \$ 100.00

Tax amount: \$ 0.00

Amount of each payment*: \$ 100.00

Comments:

Payment Method: On File Credit/Debit Card Check

(Mastercard) - 5454 exp 02/2011

of payments*: 4

Process once every: week 2weeks month quarter

Date of 1st payment*: 05/11/2009

1 Print the agreement & have the customer sign it.

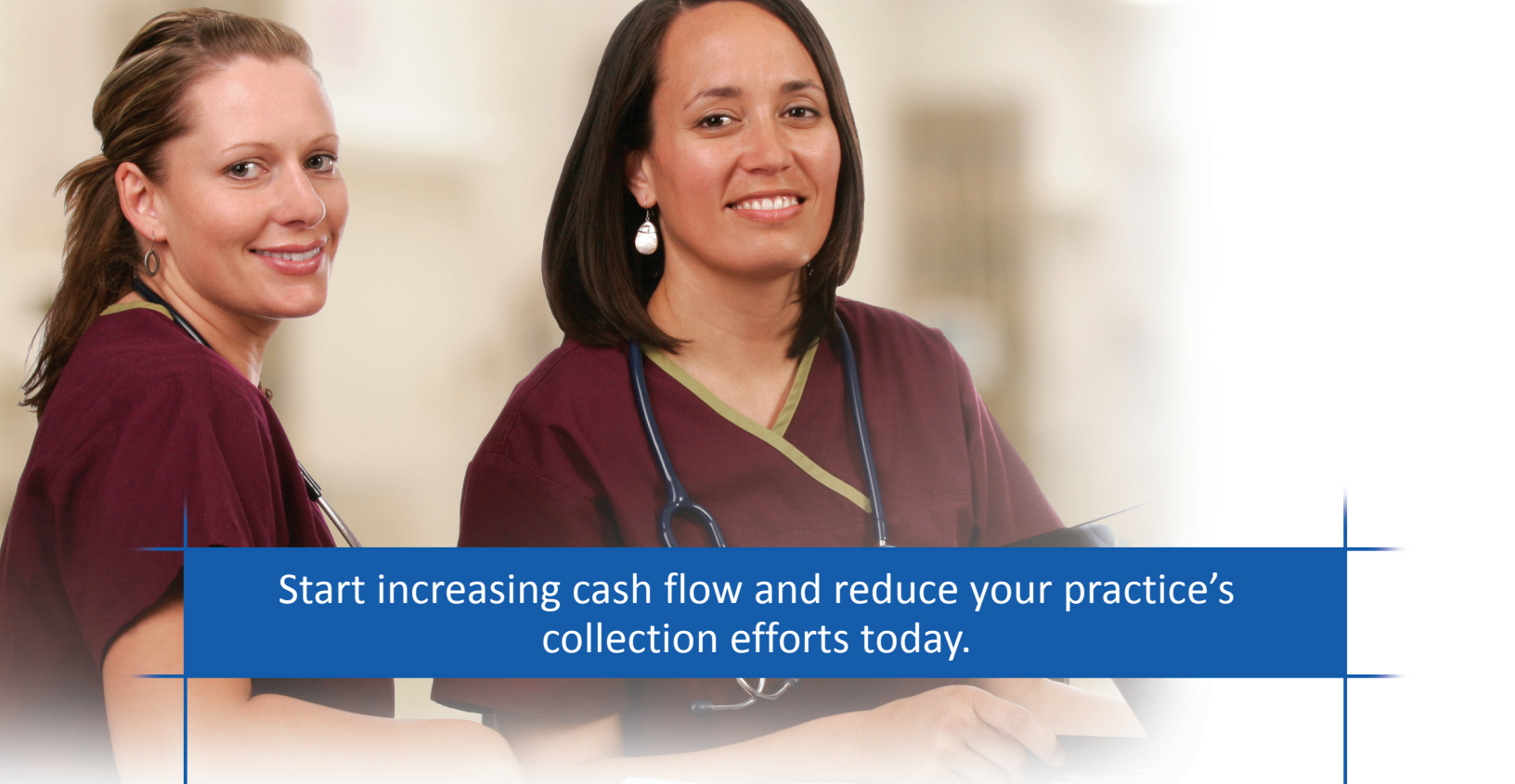
2 Schedule recurring payments.

Set up automated patient installment plans for larger balances to reduce monthly billing and collection tasks.

Manage Payments with Online Reporting

Instantly generate detailed transaction reports 24/7, right from your desktop:

- **Daily Dashboard Report** – A snap shot of the current day's payment activity
- **Daily Totals Report** – Shows the total payments settled each day in a calendar format, invaluable when reconciling the day's payments against daily bank deposits
- **Payment Transactions Report** – Run detailed transaction reports for prior payments within a specified day, week, month or year; provides capability to export data to Excel files
- **Scheduled Payments Report** – View scheduled payments by, patient, provider, number of installments, remaining balance, start date, end date and status



Start increasing cash flow and reduce your practice's collection efforts today.

Apply now – go to www.therevenuemaximizer.com

Competitively Priced, Easy-to-Use

The *Revenue Maximizer* is competitively priced, and requires no application fees. It is as easy to use as email with minimal setup. And because it is Web-based, the *Revenue Maximizer* reduces the need for point-of-sale terminals and costly, dedicated phone lines.

Contact Us to Learn More:

Laser Logics, Inc.
Ph. 888.576.3164
F. 704.665.1813
www.suitemedsolutions.com

Cost Savings Analysis!

Contact **TransEngen** for a no obligation savings analysis of your current payment processing system.

